

CLIENT NEWSLETTER

NBS HOME LOANS | ABN 73 617 230 618

CHECK OUT WHAT'S
INSIDE THIS ISSUE:

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growing**

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loans: Finance for what
you need, when you
need it**

**St Ives Food and Wine
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WELCOME TO THE FIRST EDITION OF OUR BRAND NEW CLIENT NEWSLETTER

By Martin Walmsley
Principal Mortgage Broker

I'm very excited to be launching our brand new client newsletter this month. Since opening our doors just over two years ago, NBS Home Loans has helped almost 200 families secure finance for their dream home, investment property or lifestyle improvements. We love staying in touch with all our clients, so we've introduced quarterly newsletters to keep you up to date with all the latest news and information from NBS Home Loans.

I'd also like to take this opportunity to thank you for choosing NBS Home Loans. I am available at any time if you have any questions, concerns or just want to chat. You can reach me by email at marty@nbshomeloans.com.au, or on 0434 103 326 or 1800 NBS LOAN. I look forward to hearing from you!



NBS HOME LOANS IS GROWING

We welcome Beth Watts, Client Relationship Manager

In August, we welcomed our new Client Relationship Manager, Beth Watts, to NBS Home Loans. Beth has 17 years of experience in the banking and finance sector and she is passionate about providing an outstanding level of after-care service to all our wonderful clients.

Beth will be working closely with Martin Walmsley to look after all new and existing clients, and she is looking forward to getting to know you all over the coming months.

INTEREST RATES

Talk to us about what interest rate changes mean for you

For many people, interest rates are one of the key factors to consider when deciding on a loan. With economists tipping further rate cuts in the near future, it's a great time to chat to us about what potential rate changes mean for you.

MORE THAN JUST HOME LOANS

Whatever's on your wish list, ask us about financing it

Don't let our name fool you! While your home may be the biggest item on your wish list, a competitive home loan is not the only kind of finance we can help you with. You can ask us to help you find the right loan product for a whole range of lifestyle improvements, from a new car to that boat you've always wanted.

Whatever's on your wish list, is a good idea to talk to someone who cares about your situation and will take the time to make sure you're getting the right loan for you.

We're here to help you find a cost-effective loan product that's exactly the right fit. We'll take the time to understand your financial situation, needs and goals then help you choose a loan from one of Australia's most competitive lenders.

If you're looking to buy a car or something else to improve your lifestyle such as a boat or motorcycle, call us on 1800 NBS LOANS.





VISIT US AT THE SYDNEY HOME SHOW

Friday 18 - Sunday 20 October 2019
10am - 6pm Daily
International Convention Centre, Sydney

With over 250 of Australia's premier suppliers under one roof, the Sydney Home Show is a must for anyone planning to build or renovate (or try out for future seasons of The Block)! NBS Home Loans is excited to again be an exhibitor at this year's Home Show, so be sure to stop by and chat with us about arranging finance for your next big project.

Tickets are \$15 online or \$20 at the door, free entry for children under 14.

Visit www.sydneyhomeshow.com.au for more info.

PROUDLY SUPPORTING THE IVES FOOD AND WINE FAIR

Sunday 8 September 2019
10am - 4pm, St Ives Village Green

NBS Home Loans is once again proud to be a Gold Sponsor of the St Ives Food and Wine Fair. Bring the family along and join us for a day of food, fun and festivities, all while supporting the incredible work Rotary does in both local and international communities.

Visit www.stivesfoodandwine.com for info.



WHAT OUR CLIENTS ARE SAYING

"I highly recommend NBS Home Loans. NBS Home Loans helped me immensely, restructured my home loan and obtained a new loan for my investment property. Martin is very professional and approachable. He always tries his best to find the best deal for his clients. He is always there to help and always returns my emails and phone calls. Martin delivers what he promises."

- Autumn, NBS Home Loans client